

S-Imple- Rapid Delivery for SAP Implementation

East Moline, IL (September 15, 2008) -- Volatile markets, intense competition, and increasing pressures to grow have made it essential for organizations to implement powerful and effective enterprise systems to sustain a nimble and proactive organization. YASH Technologies introduces S-Imple, a proprietary delivery methodology for SAP® implementations that allows companies to streamline best practices and speed to market better and faster.

S-imple (Streamlined Implementations) is a process-based methodology that transforms how enterprises deploy SAP by dramatically reducing time from project start to realization of tangible benefits. Through the use of templates, tools, and other accelerators, YASH incorporates best practices and predefined business scenarios from key industry verticals to create rapid deployment. Instead of managing projects exclusively to milestones, the S-Imple methodology separates the project plan by business process scenarios. This leads to a more exact project completion date as the implementation teams are better able to gauge progress by measuring completion for each scenario, i.e. Accounts Payable is 56% complete.

“S-Imple is a result from a culmination of many sources including our own best practices from years of successful SAP solution implementations,” states Abe Iruegas, Vice President, SAP Solutions for YASH Technologies. “Customers are benefiting with extraordinary savings and rapid deployment using S-Imple.”

When it comes to business processes, 70–80% of companies in a given industry have standard processes and only 20% of those processes are unique to that organization. S-Imple supports this concept. Through our “Show and Tell” approach, YASH can visually demonstrate the standard system of pre-configured business scenarios to the client and they become active participants in the system’s development. Through iterative playback sessions of the system, S-Imple dramatically reduces errors, testing time, and overall project duration and cost. There’s no need for extensive customization as S-Imple promotes “Design by Exception,” an important factor in cost reduction and speed to benefit. It focuses on what is unique to that organization and provides customization aligning the system to the client’s unique processes.

When client, Evergreen Solar, a global technology leader and innovator in the solar industry, needed a rapid deployment of the SAP Business Suite, they chose YASH as the implementation partner. YASH utilized S-Imple as the methodology and the results were outstanding. Here’s what Bill Ryan, Director of Information Technology at Evergreen had to say when interviewed about their recent SAP solution implementation with YASH.

YASH “

Why was it important for Evergreen Solar to have a rapid enterprise deployment of SAP?

Bill Ryan -

In the solar industry, demand currently exceeds supply. To capitalize on this opportunity, Evergreen is planning for rapid capacity expansion. We needed to get up and running quickly and efficiently.

YASH â€œ

The solution was implemented in 12 weeks. What were the criteria in selecting a partner?

Bill Ryan â€œ

Besides proven, advanced expertise in implementing the SAP Business Suite for multiple languages, multiple locations, and multiple business areas, we needed a partner that understood the need to satisfy the Sarbanes-Oxley requirements. We only had 12 weeks to do this and we needed to get it right the first time.

YASH â€œ

S-Imple was used as the implementation methodology. What were some of the benefits to Evergreen Solar?

Bill Ryan -

YASH was key in helping us understand the benefits of implementing SAP in the first place. They knew that SAP's All-in-One solutions were already tied to industry verticals. They used best practices and modified the solution to address what was unique to our organization. There was no need for extensive customization. The whole project was implemented smoothly and under this strict time frame. Evergreen saved a sizable amount in project time and cost. Best of all, we received an intuitive solution that fit our needs exactly.

Evergreen Solar is an example of a company that saved close to 60% using S-Imple. SAP doesnâ€™t have to be complex. YASH is providing clarity with S-Imple through straightforward, proactive, standard processes, supported by an arsenal of consulting and project expertise, best practices and accelerator tools. The S-Imple methodology can be leveraged for implementations using ERP as the core solution. This approach is also advantageous for SAP components beyond-ERP such as SCM, CRM or HCM implementations that have pre-built best practice solutions.

About YASH Technologies

YASH Technologies focuses on customer success. As a leading enterprise solutions and outsourcing partner for medium and large global customers, we leverage technology and our flexible delivery models to drive performance and business value throughout a customerâ€™s enterprise.

YASHâ€™s comprehensive service approach incorporates a holistic view of our customers that extends beyond delivery. This approach integrates enterprise solutions and services, proprietary best

practice offerings, strategic application and maintenance outsourcing, as well as consulting and integration services. YASH is a SEI CMMI (Level 3) and an ISO 9001:2000 certified company with US and India headquarters and regional sales and development offices spread across 3 continents. For more information, please visit www.yash.com or email us at info@yash.com.

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